



**PAOLO
FERRARI**

CHIEF HUMAN RESOURCES OFFICER
MANNI GROUP

OUR VISION FOR IDENTITY

“The importance

solid professionalism over almost 80 years. Qualified and motivated people are the key to a sustainable company, today and tomorrow.

It is our people who have enabled the Group to become one of the leading players in steel processing for construction and mechanical engineering.

The strength of our Group lies in companies with distinct peculiarities, backgrounds, approaches and strategies, which are able to merge and identify with a **sense of belonging, purpose and common vision of off-site construction**, contributing to carbon neutrality goals.

”

A STEEL IDENTITY

ABOUT US

Manni Group was founded in Verona in 1945.

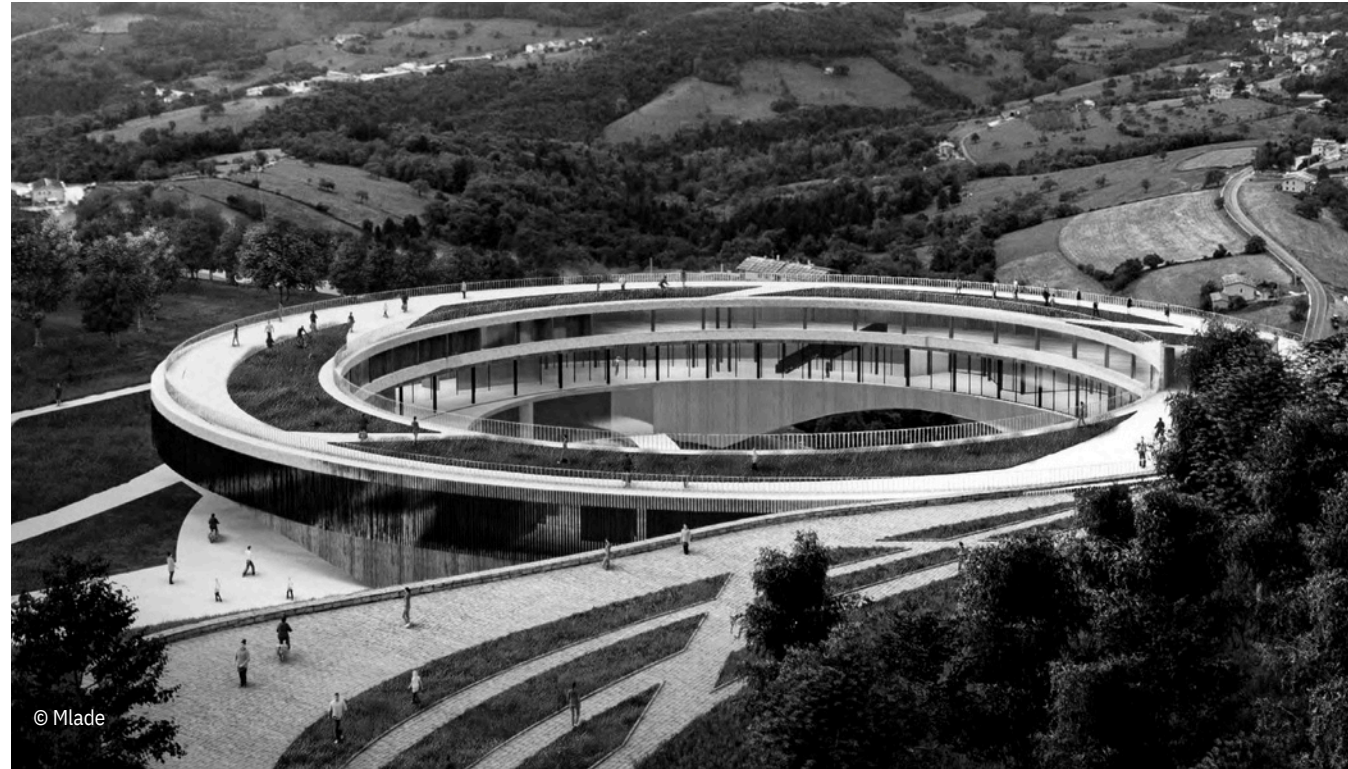
For more than 75 years, we have been a partner of choice with the goal of spreading safe and efficient construction through the use of innovative technologies that contribute to carbon neutrality goals.



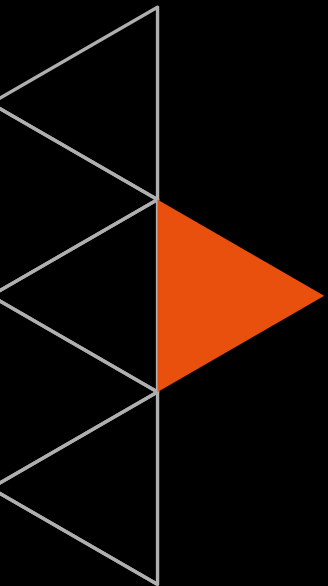
OUR VISION

We offer **products, systems, solutions and expertise for the world of steel dry construction**, supporting new models for eliminating energy wastage and polluting emissions from the existing building stock, helping the real estate industry and design firms to achieve high project value through ethical environmental principles and construction expertise.

We operate in three distinct business areas, playing a significant role in **steel machining, insulating metal panel** production and in the **renewable energy** and **energy transition** sectors.



© Mlade



2 HOLDING COMPANIES
12 OPERATING COMPANIES
3 TRADING COMPANIES

▶ **Net assets**
€175 million

▶ **Turnover**
€861 million

▶ **Countries supplied**
70

▶ **People**
1,239

▶ **Customers served**
11,000

▶ **Renewable power generated**
120 MW

▶ **Tonnes of steel purchased**
394,000

▶ **Panels sold**
15 million m2

OUR VALUES

In the sectors in which we operate, we are committed to stimulating responsible behaviour and choices with partner companies, suppliers and consumers.

“If we think of the world of architecture and construction today, we have to think of a world in the midst of a profound transformation.

The need to redevelop our real estate heritage must be rethought with off-site technologies that can be easily implemented on site and that are guaranteed to meet the time and cost guidelines of the New European Bauhaus.”

Andrea Tessadori, System Innovation Expert Isopan SpA

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Off-site construction, the key to future architecture

Aligning ourselves with the ambitious goals of the European Green Deal, we aim to contribute to the crucial mission of **reducing the carbon footprint** of the construction sector, with a focus on the impact of circularity, safety and comfort.

With this in mind, we actively promote the **culture of off-site construction**: this is one of the Modern Methods of Construction (MMC) and involves reorganising processes to benefit greater efficiency and quality. The various building components are designed and manufactured within the production plant and only then transported to the construction site, where they are dry-assembled, drastically reducing on-site processing.

- ▶ **Speed of execution**
- ▶ **High precision in manufacturing and installation**
- ▶ **Minimising waste and water consumption**
- ▶ **Reduced land take during works**
- ▶ **Increased on-site safety**
- ▶ **High traceability of costs and performance**
- ▶ **Easier material recycling and reuse**

Steel is the key element in our applications and is an ideal material for this construction technique: its structural components lend themselves to industrialisation and its **highly recyclable nature** allows it to be recovered when buildings are decommissioned, adhering fully to a lean and circular approach.

Manni Group Magazine

Thanks to the cross-disciplinary technical expertise of our companies and the vast know-how of our partners, we have created a space where we can dialogue with them in greater detail on the most topical issues in our sector and spread the advantages and infinite potential of dry construction.

OUR VALUES

Partnership, growing together

We focus the Group's strategy on relations with the customer, the protagonist of a virtuous relationship based on continuous exchange and comparison and aimed at **generating mutual value and innovation**. We overcome the customer-supplier dichotomy to offer a consultancy service that brings expertise and quality.

We collaborate with leading companies in related industries to increase the range and flexibility of services for the benefit of customers and designers.

Innovation, always looking ahead

We use our technologies in accordance with a vision of an ethically, environmentally and economically **responsible future**. That is why we invest in research and development and collaborate with universities and research institutes at an international level.

People as resources

We see the diversity of our employees as an asset for the resilience of the organisation. That is why personnel training and skills development are among the pillars on which we build **a stimulating and lasting environment** to satisfy employees, owners and the community, as well as to give our customers a high quality service through reliable, high-level technical solutions.

Our footprint on the planet

We draw on the principles of the **circular economy** to pursue a business model that operates in harmony with its social, cultural and environmental contexts. We invest in research and development, using life cycle analysis (LCA) as a tool to guide our actions and how we use our materials, and we consider collaboration with partners and suppliers to be of paramount importance.

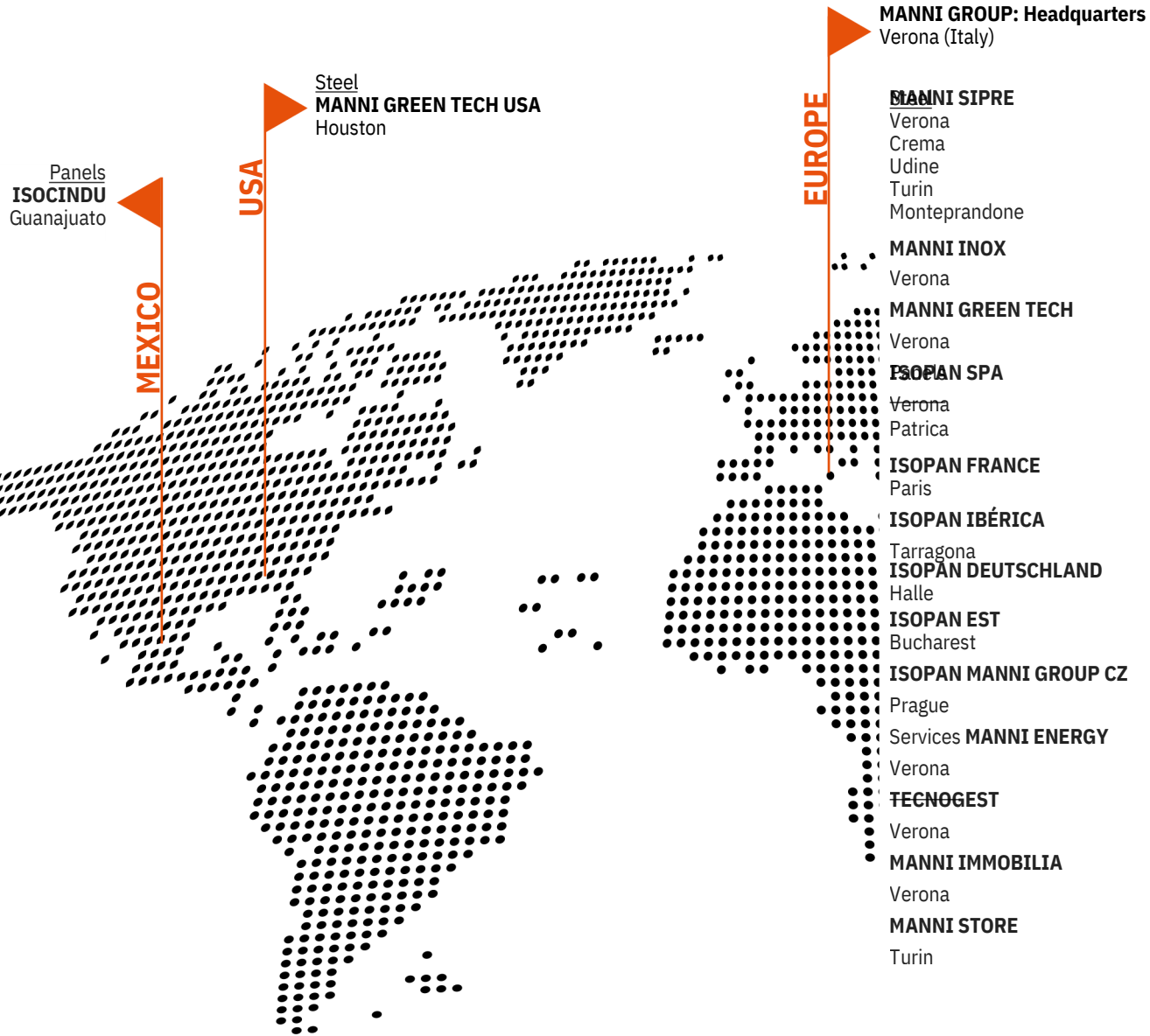
Design serving wellbeing

Our building concept is increasingly open to the world of design, conceived as a tool to achieve high **project value** not only through high energy and safety performance, but also through the appearance of our solutions, to make buildings unique and iconic.

► Visit to UnipolSai Tower
Milano, Master Off-site Technologies
for Architecture by Manni Group

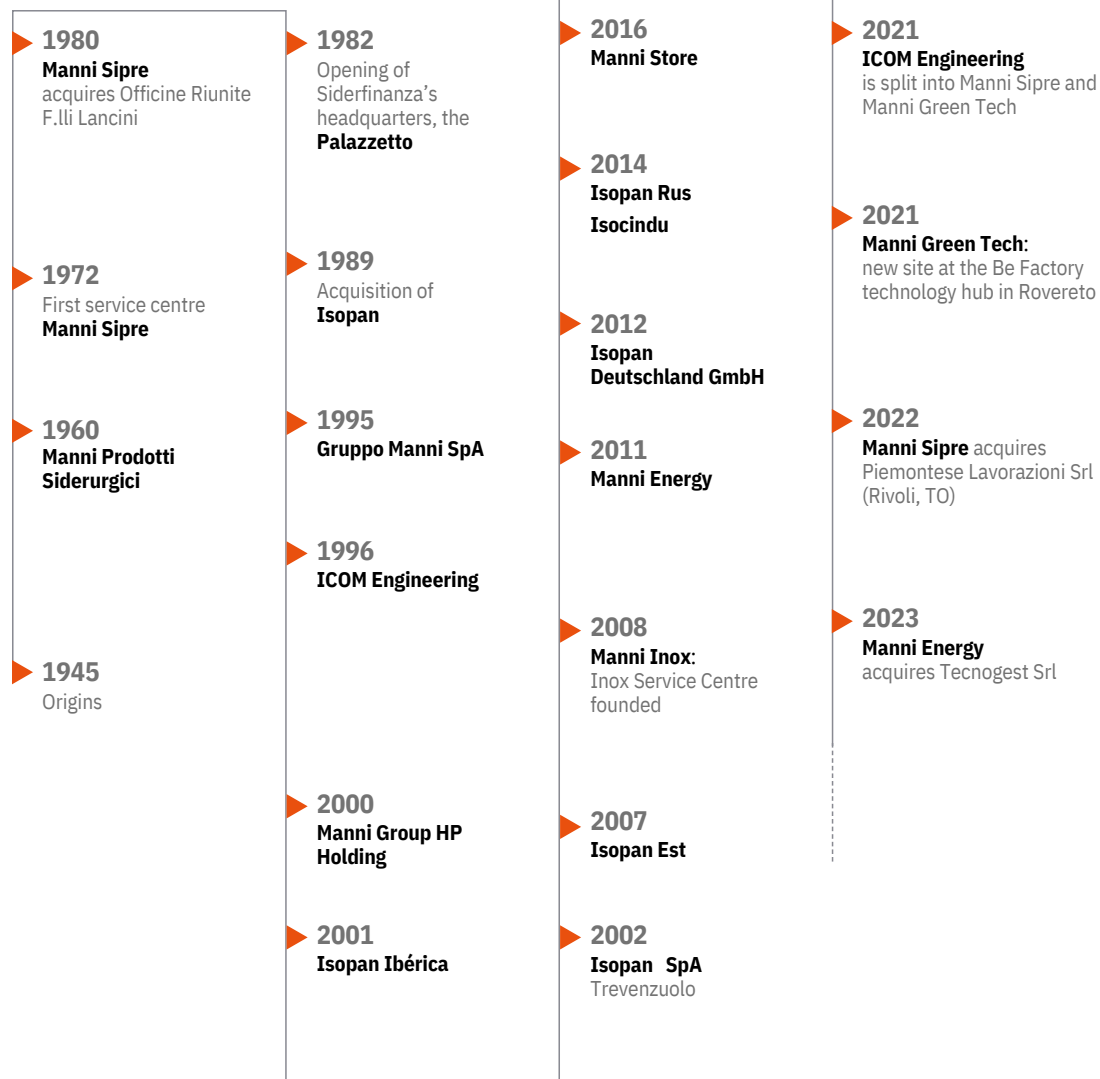


MANNI GROUP WORLDWIDE



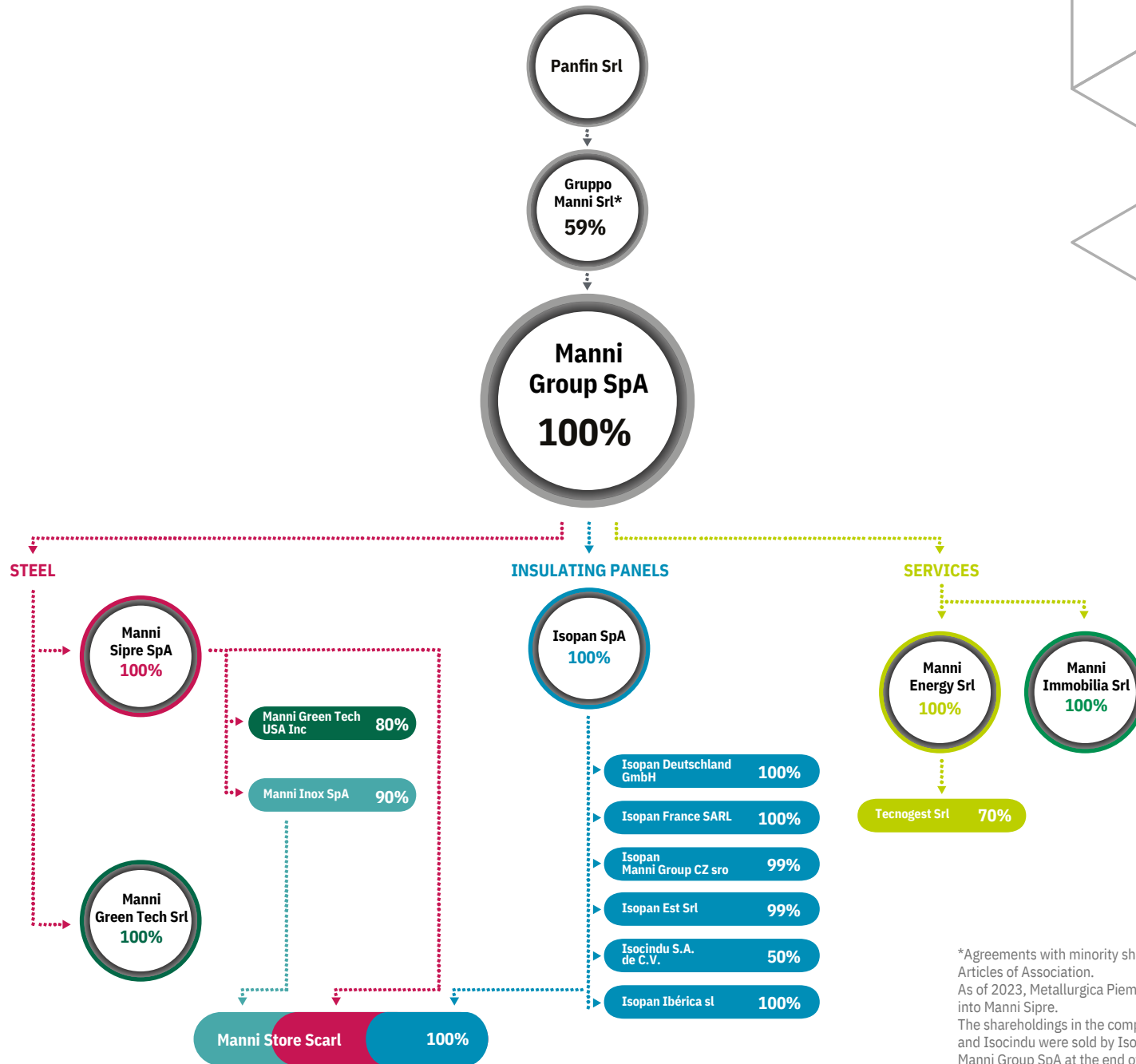


OUR STORY BEGAN IN 1945, WHEN LUIGI MANNI FOUNDED THE FIRST STEEL PRODUCTS BUSINESS. IN THE 1960s, UNDER THE LEADERSHIP OF GIUSEPPE MANNI, IT BECAME AN INDUSTRIAL BUSINESS THAT, WITH THE ADDITION OF FRANCESCO MANNI IN '91, EXPANDED IN EUROPE AND THEN WORLDWIDE.



OUR STORY

COMPANY ORGANISATION CHART



*Agreements with minority shareholders are regulated in the Articles of Association. As of 2023, Metallurgica Piemontese Lavorazioni Srl was merged into Manni Sipre. The shareholdings in the companies Isopan Ibérica, Isopan Est and Isocindu were sold by Isopan SpA to the sole shareholder Manni Group SpA at the end of 2023.